



VRSA

Virginia Risk Sharing Association

More Than Insurance



About the Virginia Risk Sharing Association



The Virginia Risk Sharing Association (VRSA) is the **first and most financially sound** self-insurance pool in the Commonwealth of Virginia. For 40 years, VRSA has provided auto, property, liability, and workers' compensation coverage to Virginia local political subdivisions.

VRSA is here to ease what worries our members – so that you can focus on what matters most – serving your community. Through our comprehensive coverages, services, tools and resources, VRSA provides more than insurance.

VRSA provides comprehensive risk management program support including law enforcement, human resources, local government, risk management and communications consulting.

VRSA's staff includes safety professionals, two former police officers, one certified human resources professional, an accredited public relations specialist,

a former town manager, and a team of seasoned claims representatives and underwriters.

VRSA is governed by a Members' Supervisory Board comprised of eight elected or chief appointed officials from member jurisdictions and the executive director of the Virginia Municipal League. The board meets four times each year to establish goals, set rates, adopt a budget and handle other pool business.

VRSA contracts with nationally recognized money managers, actuaries, financial and claims auditors to ensure that members' insurance dollars are maximized and risks mitigated.

VRSA is sponsored by the Virginia Municipal League.

If you would like more information about the Virginia Risk Sharing Association, please contact member services at: (800) 963-6800.



A message from the chair and managing director

Like many of you, VRSA started 2020 with big plans.

This year marks the pool's 40th anniversary – one we planned to celebrate by focusing on our mission of providing financial stability through risk management to Virginia's political subdivisions, so they can effectively serve their communities.

In 2020, more than ever, this mission remains at our core.

As we navigate and respond to the challenges brought on by the COVID-19 pandemic and widespread social unrest, VRSA staff remain proactive in taking steps to ease the worries of our members.

This spring, in response to reduced exposure, VRSA refunded members 15 percent of their annual 2019-2020 automobile liability and general liability contributions, totaling \$1.2M. To assist members with funding risk management equipment and training, VRSA increased the amount of Risk Management Grant funding available this year, and made COVID-19 related personal protective equipment grant-eligible.

We didn't stop there.

As reinsurers all over the country began adding COVID-19 exclusions, we decided that VRSA would not add a COVID-19 exclusion to our primary liability policies, in order to provide our members with the broadest possible protection in the wake of unprecedented challenges.

In fact, VRSA has already received hundreds of workers' compensation claims related to COVID-19,



Melinda Conner
Administrator, Mathews County
Chair, Virginia Risk Sharing
Association Members'
Supervisory Board



Steve Craig
Managing Director, Virginia Risk
Sharing Association



primarily from public safety personnel including firefighters and emergency medical technicians. Fortunately, many of these claims have been notifications of exposure, and only a very small percentage of those exposed eventually tested positive.

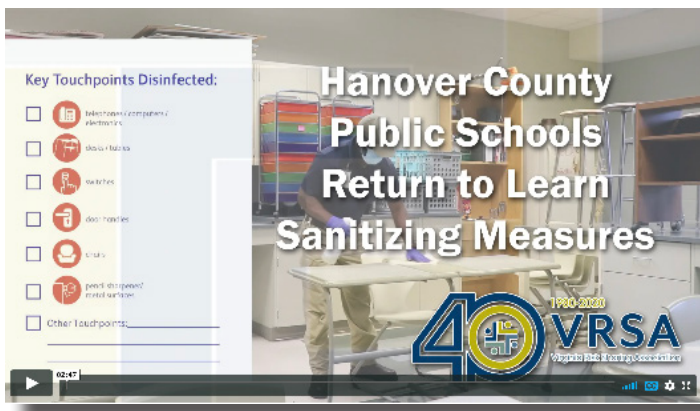
For those testing positive, and whose claims are deemed compensable under the Virginia Workers' Compensation Act (VWCA), most required little to no treatment and recovered within weeks. However, for those few with severe symptoms, VRSA is committed to covering the costs for their hospitalizations and medical care.

VRSA public safety specialist Gary Dillon also began working with VRSA law enforcement agencies on policy reviews, virtual roundtables and discussions of best practices in law enforcement as Virginia communities navigated challenging terrain.



For VRSA's school members facing immeasurably difficult choices, VRSA brought together school members for several roundtable discussions on a number of topics including: strategies for minimizing exposure and the VOSH Emergency Temporary Standard.

VRSA staff also worked with Hanover County Public Schools to produce a video on best-practices in sanitizing and disinfecting to share among members, and participated in roundtable discussions with the Special Education and General Education Pupil Transportation group on various topics relating to COVID-19.



We quickly pivoted from in-person to virtual engagements, hosting 35 online events from mid-March through the end of the summer. We developed a COVID-19 resources page on our website, and hosted 15 virtual engagements and roundtables directly related to the pandemic.

Additionally, five VRSA staff members - Thomas Bullock, Fonda Craig, Eddie Shelton, Vinny Gallo and Gary Dillon, were certified as COVID-19 Infectious Disease Prevention Specialists by the National Association of Safety Professionals (NASP).

This allows our consultants to provide COVID-19 risk assessments, classify worker exposure to infectious disease; develop risk reduction strategies; and build an Infectious Disease Preparedness and Response Plan.

VRSA members are fortunate that two of our senior safety specialists, Eddie Shelton and Vinny Gallo, who previously worked for the Virginia Occupational Safety and Health (VOSH), prepared a “plug and train” template for member use in meeting the requirements of VOSH’s Emergency Temporary Standard.

We do all of this so that you can focus on what matters most – serving your community. And, we are able to do this because of our financial strength.

It is this strength that enables VRSA to maintain stable rates you can count on, that allows VRSA to manage claims and effectively protect member employees and assets, and that allows VRSA to provide value-added services and resources designed to empower members to manage their risk.

If this year has shown us anything, it's that there are significant challenges and uncertainties ahead. However, one thing remains certain – and that is VRSA's unwavering commitment to our members.

We look forward to working with you through these unprecedented challenges.

VRSA – more than insurance.



VRSA celebrates 40 years of providing “More than Insurance”



They say history repeats itself. 40 years ago, Virginia local governments were facing uncertainty.

Today, we are all facing uncertainty. While the types of uncertainty may have changed, one thing has not - VRSA's commitment to easing the worries of our members.

In 1980, Virginia local political subdivisions were facing an extraordinarily volatile insurance market. Commercial carriers were raising premiums from year to year while offering only limited coverage. Finding coverage for the unique exposures of local governments was difficult.

Many local governments felt their only choices were between significantly higher premiums or self-insurance.

That's when the Virginia Municipal League (VML) stepped in to lobby for legislation allowing local governments to self-insure under the Virginia Workers' Compensation Act - leading to the creation of the Virginia Municipal Group Self Insurance Association (VMGSIA) on July 1, 1980.

A lot has changed over the past 40 years. Legislation expanded, allowing self-insurance pools to add coverages, resulting in the Virginia Municipal Liability Pool (VMLP), providing general liability and automobile coverages.

Eventually, the VMGSIA and the VMLP merged, forming VML Insurance Programs (VMLIP), and in 2019, VMLIP re-branded to the Virginia Risk Sharing Association (VRSA).

More Than Insurance - Since beginning small with 10 members of the VMGSIA, VRSA has

expanded to more than 460 members of all types, including cities, counties, towns, authorities, schools, and more. With these new member types, came new and unique exposures which resulted in additional coverages, resources and services.

Throughout the past 40 years, two constants have been VRSA's commitment to our members and VRSA's ability to *adapt to change*.

In the 1990's, VRSA adapted to change by expanding coverage and adding protections to address member worries - adding property, inland marine, boiler and machinery, fidelity, crime, public officials' and law enforcement liability coverages.

It was during this decade that VRSA expanded our consulting footprint with five full-time safety consultants conducting hazard evaluation studies and safety inspections, and providing safety recommendations and on-site member-training.

Today, VRSA employs three full-time safety consultants, two of whom previously worked for Virginia Occupational Safety and Health (VOSH), providing members with first-hand knowledge of VOSH regulations and inspections.

As our consulting practice expanded, so did our computerized and online training resources. In the late 1990's, VRSA staff developed safety modules, provided to members on CD-ROM as a one-stop source for safety training materials on topics such as incident investigation, confined space entry, and more.

Today, VRSA members can access more than 1,000



training resources on the VRSA website, including recorded webinars, modules, bulletins, videos, safety training kits, and more.



This includes nearly 300 courses available through the VRSA Online University and the VRSA Public Safety Academy - covering topics relevant to all levels of government including to those specific to law enforcement, emergency medical services, and fire and rescue.

In 1999, VRSA launched the “50-50 Matching Grant” program, the precursor to today’s Risk Management Grant Program. Grant funds are available for use in purchasing safety equipment, attending training sessions, or for special educational endeavors aimed at broadening member understanding of governmental management.

Since the program began, the amount of funding available has steadily increased. This year, in response to COVID-19, the VRSA Members’ Supervisory Board voted to increase funding available in the program again, as well as make COVID-19 related personal protective equipment eligible for funding.

Over the last 10 years, the grant program has provided more than \$3 million in funding to strengthen risk management programs and help members promote their strategic goals.

Moving into the 2000’s, VRSA continued to focus on providing value-added resources and services for our members with the goal of serving all of the insurance needs of Virginia’s local governments - from the smallest to the largest.

One way VRSA has met this goal is through the expansion of our consulting practice. In addition to our safety consultants, VRSA first added a law enforcement consultant in 2005, followed by a human resources consultant in 2006. Several years later, a communications consultant was added and the law enforcement consultant position expanded to provide consultation for all aspects of public safety, including fire and emergency medical services.

The most recent addition to VRSA’s consulting program is our local government consultant position, held by former VRSA Members’ Supervisory Board member and Smithfield Town Manager Peter Stephenson.

While each of these positions are different, they all provide services designed to ease the worries of our members.

For the small town clerk managing multiple responsibilities including HR decisions - our HR Consultant is there with expertise in local government employment laws, FMLA, ADA, and much more.

For the police department, firehouse, or ambulance authority needing an outside perspective on policies and procedures or training on a specific topic, our Public Safety Consultant is there to provide technical assistance, on-site risk assessment, liability training, Below 100 program training, loss and injury analysis, mutual aid agreement drafting, and more.

For the member who suddenly finds themselves on the receiving end of reporter inquiries and questions from citizens, our Communications Consultant is there to assist in preparing messaging, statements, and media relations consulting.

And for the local government managers working tirelessly to keep up from day to day, our Local Government Consultant is there to identify emerging risks and challenges in finance,



budgeting, and compliance, and to provide consulting on: council/manager governance; community relationship management; ethics; strategic planning; effective service delivery; and more.

However, the core of VRSA’s service delivery has always been, and will always be, our claims management.

VRSA’s workers’ compensation program provides 24-hour claim reporting and access to a registered nurse; first-fill prescription services for injured employees; assistance with creating return-to-work programs; access to programs designed to address opioid dependence; a panel of physicians; access to a nurse specializing in occupational injuries to serve as the injured employee’s patient advocate; pharmacy management programs; medical cost-containment services; and more.

In early 2019, VRSA implemented telemedicine as a healthcare option for injured workers. Today, in the midst of the COVID-19 pandemic, this option is proving more essential than ever.

Akos, the company VRSA contracts to provide telemedicine for injured workers, says they have seen requests to implement telemedicine from other workers’ compensation providers increase substantially in the wake of COVID-19.

VRSA’s telemedicine option is available to all members purchasing workers’ compensation coverage and is automatically added to all members’ panel of physicians.

Other services VRSA contracts for member use include EPL Assist, a public official’s liability hotline for members seeking counsel and advice on a

variety of issues involving employment law. For the last 40 years, VRSA has continued to listen to our members, and has responded with coverages, services, and resources to assist members with what worries them.

We have done this while maintaining remarkable rate stability. VRSA’s commitment to data collection and loss analysis has allowed appropriate pricing both on a coverage and member basis. The combination of accurate underwriting and claims loss reserving has allowed VRSA to maintain rate stability over the years.

While rates have remained stable, a focus on risk management and mitigation have led to VRSA’s unparalleled financial strength.

While the future remains uncertain and the current times unprecedented, they say the best predictor of the future is the past.

For 40 years, VRSA has met the challenges faced by local governments head on by providing additional coverages, resources, programs and services to address what worries our members. And we will continue to do so for the foreseeable future.

If the last 40 years has shown us anything, it is that we are stronger together than we are apart. Pooling our risks, resources, and expertise together will help us all navigate the uncertain future ahead. With \$139 million in members’ equity, VRSA is well positioned to ensure stability in coverage for Virginia’s local governments, and to continue providing top-notch services, programs and resources to ensure our members can focus on what matters most - serving their communities.

VRSA
Virginia Risk Sharing Association

Telemedicine for Injured Workers

Accidents happen. Fortunately, the Virginia Risk Sharing Association (VRSA) and our partner, Akos, are there to help you move forward. Akos is leading the telehealth revolution by redefining how workers’ compensation cases are managed. Through telemedicine, employees can virtually consult with a healthcare provider at the time of injury.

Akos’ proprietary user interface is simple to navigate and the workflow is customized according to state regulations for workers’ compensation claims. This telepresence solution allows secure video connectivity with the injured worker while our telemedicine solution offers a comprehensive medical platform from nurse triage to provider consult.

Medical Care Made Easy

- 24/7/365 availability
- On-demand virtual consultations
- Nurse triage at the time of injury
- Accessible from any smart device or computer
- Board-certified physicians
- Intuitive HIPAA-compliant platform
- Reduce emergency and urgent care visits

To Learn More
For more information about VRSA’s services, visit www.vrsa.us or call (800) 963-6800

www.vrsa.us | 800-963-6800



Virginia Risk Sharing Association Members' Supervisory Board



Melinda Conner
Administrator, Mathews
County; Chair, VRSA MSB



R. Clarke Wallcraft
Executive Director, Pepper's
Ferry Wastewater Authority;
Vice-Chair, VRSA MSB



Bill Ashton
Manager, Town of Herndon;
Member, VRSA MSB



Dr. Walton R. Clemons
Superintendent, Gloucester
County Public Schools;
Member, VRSA MSB



Josh Farrar
Manager, Town of Ashland;
Member, VRSA MSB



Michelle Gowdy
Executive Director, Virginia
Municipal League; Member,
VRSA MSB



Rodney Hathaway
Administrator, New Kent
County; Member, VRSA MSB



Karen L. Pallansch
CEO, Alexandria Renew
Enterprises; Member, VRSA
MSB



Brian Thrower
Manager, Town of Crewe;
Member, VRSA MSB



Virginia Risk Sharing Association Staff Listing

Administration

Steve Craig, Managing Director

Communications

Hollie Cammarasana, Director of Communications
Jackie Stauffer, Administrative Specialist

Finance

Jeff Nickey, Deputy Managing Director
Lisa Moore, Accounting Assistant

Human Resources

Tina Stevens, Director of Human Resources

Information Services

Mary Kay Marchetti, Director of Information Services
Shanice Cole, Business Systems Administrator
Lisa Hart, Project Manager
Judy Huang, Senior Software Engineer
Kari Soniat, Senior Data Analyst

Member Services

Marcus Hensel, Director of Member Services
Harry McMillen, Account Specialist
Nora Pierre, Account Executive
Lisa Schenk, Senior Account Executive
Peter Stephenson, Local Government Specialist
Karen Wall, Administrative Specialist

Risk Services

Thomas Bullock, Director of Education and Training
Fonda Craig, Senior Safety Consultant
Gary Dillon, Public Safety Specialist
Vincent Gallo, Senior Safety Consultant
Eddie Shelton, Senior Safety Consultant

Underwriting

Cathie Moreland-Hasty, Director of Underwriting
Ann Chandler, Senior Underwriter
Laura Fox, Senior Underwriter
Crystal Griffin, Senior Underwriter
Karen Nuckols, Underwriting Specialist

Property & Liability Claims

Chuck Jones, Director of Property & Liability Claims
Shaun Allen, Claims Representative
Alonzo Brooks, Claims Representative
Tracey Dunlap, Claims Supervisor
Asia Foster, Fast Track Representative
Pamela Jones, Claims Representative
Gail McWilliams, Claims Representative
Angel Vidal, Claims Representative
Greg Washington, Senior Claims Representative
Michelle White, Fast Track/Subrogation Representative

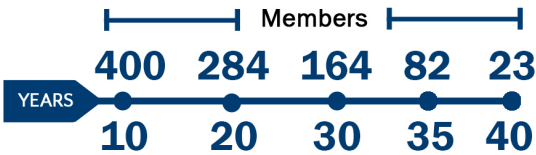
Workers' Compensation Claims

Robin Duvall, Director of Workers' Compensation Claims
Joanne Allen, Patient Advocate
Deborah Briggs, Claims Supervisor
Sheila Caudill, Senior Indemnity Claims Representative
Tracy Christian, Senior Medical-Only Claims Representative
Alba Garcia, Senior Medical Only Claims Representative
Cheryl Jenkins, Senior Medical Only Claims Representative
Nicole Jennings, Senior Recovery Representative
Rose Mayo, Administrative Technician
Jennifer Moore, Indemnity Claims Representative
Connie Myers, Claims Supervisor
Kathy Nester, Claims Technician
Pam Pitts, Recovery Specialist
Wendy Rice, Claims Specialist
Lora Robinson, Administrative Technician
Bunny Slayton, Medical Only Claims Specialist
Charmaine Spain, Claims Technician
Tina Wetsch, Claims Specialist
Robin Wiley, Administrative Specialist
Beth Willoughby, Senior Indemnity Claims Representative

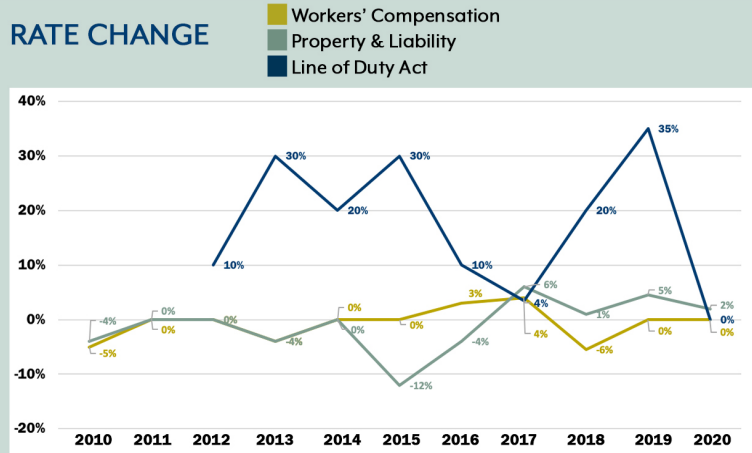


VRSA By The Numbers

MEMBER RETENTION RATE



RATE CHANGE



OUR PEOPLE



64%

have at least one professional designation

- 51 percent with more than **ten years** of experience
- 38 percent with more than **15 years** of experience
- 25 percent with more than **20 years** of experience

Professional designations held:

AAI	1	CPA	1
AAM	1	CPCU	2
ACSR	1	CPIW	1
AIAM	2	CPSI	1
AIC	11	CRM	2
AICP	1	DDC Trainer	1
AIDA	1	FLMI	1
AINS	9	FNP	1
AIS	1	GBA	1
APR	1	ICMA-CM (Ret.)	1
ARe	1	INS	2
ARM	1	IPMA-SCP	1
ARM-E	3	JD	1
ARM-P	1	MPA	1
AU	2	PMP	1
AU-M	1	RN	1
CCM	1	SHRM-SCP	1
CEBS	1	SPHR	1
CIC	2	WCLA	1
CMS	1		

- Civilian Response to Active Shooter Events Instructor (1)
- COVID-19 Infectious Disease Prevention Specialist (4)
- Instructor - Excavation and Trenching (1)
- Instructor - Fall Protection (1)
- Instructor - Permit-Required Confined Space (1)
- LE Driving Instructor (1) - LE Fitness Specialist (1)
- Certified Application Developer for Microsoft (1)
- Skid Car Instructor (1)

WHO AND WHAT WE COVER

- Net operating expenditures: \$2,217,512,793
- Property values: \$25,510,262,275
- Electric payroll: \$14,822,846
- Water/sewer payroll: \$172,288,386
- Employees: 97,113
- Number of law enforcement officers: 3,087
- Population (# of citizens): 1,354,136
- Number of buildings: 15,335
- Number of students: 357,464
- Street/road miles maintained: 7,564

Number of Vehicles: **22,643**

- Trucks: 7,771
- School buses: 4,018
- Emergency: 4,638
- Private passenger: 3,263
- Trailer: 2,139
- Transit buses: 814

Membership by Type:

- | | |
|---|--------------------------------|
| Airport: 7 | Other: 46 |
| Alcohol Safety Awareness Program: 14 | PDC's: 16 |
| City: 27 | School: 32 |
| County: 9 | Social Services: 32 |
| Criminal Justice Training Authority: 12 | Town: 166 |
| Housing Authority: 16 | Transportation Authority: 12 |
| IDA/EDA: 24 | Water/Wastewater Authority: 41 |
| Jail/Juvenile Detention Center: 16 | |
| Library: 12 | |



VRSA Financial Results

Below are highlights of 2020 financial results on an unaudited basis. We are in the process of completing our financial audit and will have it available as part of our Comprehensive Annual Financial Report (CAFR) by the end of December. Members are encouraged to view the CAFR on our website at www.vrsa.us.

Member contributions totaled \$58.5 million which represents a 4.5 percent increase compared to the prior year. Contributions are dependent on numerous factors including changes in membership, member payrolls, payroll classifications, lines of coverage, quantity and value of owned property, member loss experience and underwriting rates. While these factors often fluctuate each year, the Pool has emphasized rate stability throughout its history.

Investment income increased 3.5 percent in 2020 to a total of \$9.3 million. Additionally, the fair market value of investments reflects an increase of \$11.8 million as compared to an increase of \$13.5 million in 2019. The net increase or decrease in the fair market value of investments is dependent on many factors including the type of security, the maturity date, the credit worthiness of the issuer as well as changes in the general economy. The change in fair market value of investments in 2020 was attributable to changes in these factors.

Losses for the year were \$38.9 million which represented an increase from the previous year by 2.4 percent. The Pool's overall loss ratio for 2020 is 66.5 percent. The Pool has experienced several years of better than expected loss results which have favorably impacted our financial results. However loss trends change quickly and adverse development can have negative consequences on Pool operations. The Pool carefully considers both actual losses as well as expected losses when setting rates and determining reinsurance retention levels.

Overall net position increased by \$18.5 million driven largely by the increase in the fair market value of investments. This brings net position as of June 30, 2020 to \$139.9 million. Net position is an important barometer in gauging the financial strength of an insurance pool. The more net position a Pool has the more flexibility it has when it comes to setting rates, obtaining reinsurance and expanding coverages.



VRSA Financial Results

Balance Sheet (Unaudited) Years Ending June 30

	2020	2019
Assets		
Investments, at fair market	\$ 326,054,800	\$ 302,442,016
Cash and cash equivalents	16,332,116	17,042,338
Restricted deposit	160,000	160,000
Accrued interest receivable	1,465,968	1,560,085
Ceded losses receivable	6,182,876	1,159,872
Accounts and contributions receivable	922,409	776,338
Prepaid expenses	50,855	10,100
Building, Furniture and Equipment (net of depreciation)	4,803,236	4,749,907
Total Assets	\$ 355,972,260	\$ 327,900,656
Liabilities		
Reserve for losses	\$ 209,590,658	\$ 201,400,116
Contributions collected in advance	4,897,051	3,714,395
Other liabilities	1,566,414	1,412,085
Total Liabilities	\$ 216,054,123	\$ 206,526,596
Net position (Equity)		
Unrestricted	\$ 120,586,171	\$ 102,467,151
Restricted	19,331,966	18,906,909
Total net position	\$ 139,918,137	\$ 121,374,060
Total Liabilities and Net Position	\$ 355,972,260	\$ 327,900,656
Statement of revenues, expenses and changes in equity	2020	2019
Revenues		
Contributions	\$ 58,505,742	\$ 55,984,027
Investment income	9,256,650	8,945,197
Net increase (decrease) in fair value of investments	11,793,557	13,538,703
Other income	252,991	205,239
Total revenues	\$ 79,808,940	\$ 78,673,166
Expenses		
Provision for losses	\$ 38,920,452	\$ 37,999,486
Program administration	11,439,494	11,270,664
Reinsurance	10,195,156	9,747,562
Other expenses	709,761	700,081
Total expenses	\$ 61,264,863	\$ 59,717,793
Changes in net position	18,544,077	18,955,373
Net position at beginning of year	\$ 121,374,060	\$ 102,418,687
Net Position at End of Year	\$ 139,918,137	\$ 121,374,060



Virginia Risk Sharing Association Membership

Airports:

- Charlottesville-Albemarle Airport Authority
- Chesapeake Airport Authority
- Luray-Page County Airport Authority
- Middle Peninsula Regional Airport Authority
- Tazewell County Airport Authority
- Virginia Highlands Airport Authority
- Virginia Tech-Montgomery Exec Airport Authority

Alcohol Safety Awareness Programs:

- Alexandria ASAP
- Bull Run ASAP
- Capital Area ASAP
- Central Virginia ASAP
- Court Community Corrections ASAP
- Dan River ASAP
- District Nine ASAP
- James River ASAP
- John Tyler ASAP
- Peninsula ASAP
- Piedmont ASAP
- Southeastern Virginia ASAP
- Southside Virginia ASAP
- Tri River ASAP

Cities:

- Buena Vista, City of
- Charlottesville, City of
- Colonial Heights, City of
- Covington, City of
- Danville, City of
- Emporia, City of
- Fairfax, City of
- Falls Church, City of
- Franklin, City of
- Fredericksburg, City of
- Galax, City of
- Harrisonburg, City of
- Hopewell, City of

- Lexington, City of
- Lynchburg, City of
- Manassas Park, City of and Manassas Park City Schools
- Manassas, City of
- Norton, City of
- Poquoson, City of
- Radford, City of
- Roanoke, City of
- Salem, City of
- Staunton, City of
- Suffolk, City of
- Waynesboro, City of
- Williamsburg, City of
- Winchester, City of

Counties:

- Gloucester County
- Hanover County
- King William County
- Mathews County
- New Kent County
- Nottoway County
- Rappahannock County
- Westmoreland County
- York County

Criminal Justice Training Authorities:

- Cardinal Criminal Justice Academy
- Central Shenandoah Criminal Justice Training Academy
- Central Virginia Criminal Justice Academy
- Court Community Corrections DCJS
- Crater Criminal Justice Training Academy
- Hampton Roads Criminal Justice Training Academy
- New River Criminal Justice Training Academy
- Northern VA Criminal Justice Training Academy
- Piedmont Regional Criminal Justice Training Academy

- Rappahannock Regional Criminal Justice Academy
- Skyline Regional Criminal Justice Academy
- Southwest Virginia Criminal Justice Training Academy

Housing Authorities:

- Charlottesville Redevelopment & Housing Authority
- Chesapeake Redevelopment & Housing Authority
- Cumberland Plateau Reg. Housing Auth.
- Danville Redevelopment & Housing Authority
- Hampton Redevelopment & Housing Authority
- Harrisonburg Redevelopment & Housing Authority
- Hopewell Redevelopment & Housing Authority
- Lee County Redevelopment & Housing Authority
- Lynchburg Redevelopment & Housing Authority
- Norfolk Redevelopment & Housing Authority
- Petersburg Redevelopment & Housing Authority
- Portsmouth Redevelopment & Housing Authority
- Richmond Redevelopment & Housing Authority
- Roanoke Redevelopment and Housing Authority
- Suffolk Redevelopment & Housing Authority
- Williamsburg Redevelopment & Housing Authority

IDA/EDA:

- Blue Ridge Crossroads EDA
- Bridgewater Industrial Development Authority
- Campbell County IDA
- Crossroads IFA c/o Joint IDA of



- Wythe County
- Danville-Pittsylvania Regional IFA
- Economic Development Authority of the City of Hampton Virginia
- EDA of the City of Winchester
- Fredericksburg EDA
- Grundy IDA
- Halifax County IDA
- Hanover County EDA
- Lewistown Commerce Center CDA
- Middlesex County EDA
- Montgomery County EDA
- Newport News IDA/EDA
- Peninsula Town Center CDA
- Prince William County IDA
- Radford City EDA
- Smyth-Washington Regional IFA
- St. Paul IDA
- Vint Hill EDA
- Watkins Centre CDA
- Western Virginia Regional IFA
- Williamsburg EDA

Jails/Juvenile Detention Centers:

- Albemarle/Charlottesville Regional Jail Authority
- Appalachian Juvenile Commission
- Blue Ridge Juvenile Detention Commission
- Hampton Roads Regional Jail Authority
- Middle Peninsula Juvenile Detention Commission
- New River Valley Juvenile Detention Center
- Northern Virginia Juvenile Detention Center
- Northwestern Regional Juvenile Detention Center
- Peumansend Creek Regional Jail Authority
- Piedmont Regional Jail Authority
- Rappahannock Juvenile Center

- Roanoke Valley Juvenile Detention Center
- Shenandoah Valley Juvenile Center Commission
- Southside Regional Juvenile Group Home
- Tidewater Youth Services Commission
- Western Tidewater Regional Jail Authority

Libraries:

- Alexandria Library
- Blue Ridge Regional Library
- Central Rappahannock Regional Library
- Eastern Shore Public Library
- Galax-Carroll Regional Library
- Handley Regional Library
- Jefferson- Madison Regional Library
- Lonesome Pine Regional Library
- Meherrin Regional Library
- Pamunkey Regional Library
- Rockbridge Regional Library
- Williamsburg Regional Library

Other Entity Types:

- Augusta County Landfill Trust
- Central Virginia Partnership for Economic Development
- Charlottesville- UVA - Albemarle Emergency Communication Center
- Charlottesville-Albemarle Convention & Visitors Bureau
- Chesapeake Bay Bridge & Tunnel District
- Chincoteague Recreation and Convention Center Authority
- Colonial Behavioral Health
- Colonial Group Home Commission
- Community Action Partnership of Staunton, Augusta & Waynesboro
- Court Community Corrections Drug Court
- Galax-Grayson EMS

- GO Northern Virginia Council Region 7
- Greater Richmond Convention Center Authority
- Halifax County Tourism Board
- Hampton Roads Workforce Council
- Harrisonburg Electric Commission
- Harrisonburg Rockingham ECC
- Lake Barcroft Watershed Improvement District
- Lexington & Rockbridge Area Tourism
- New River Valley Emergency Communications Auth.
- New River-Mt. Rogers Workforce Investment
- Northern Virginia Cigarette Tax Board
- Northern Virginia Regional Park Authority
- Piedmont CSB
- Rappahannock Area CSB
- Richmond Ambulance Authority
- Richmond Behavioral Health Authority
- Rivanna Solid Waste Authority
- Roanoke Valley Broadband Authority
- Rockbridge Area Network Authority
- Rockbridge Area Recreation Organization
- Rockbridge Regional Public Safety Communications Center
- Sheltercare of Northern Virginia
- Shenandoah Valley Animal Services Center
- So Centre Corridors Resource Conserv & Development
- Southern Virginia Recreation Facilities Authority
- Southwest Virginia Regional Recreation Authority
- Timberlake WID
- Twin County E911 Regional



- Commission
- Vaco VML Pooled OPEB Trust
- Valley CSB
- Virginia Energy Purchasing Governmental Assoc
- Virginia Investment Pool Trust Fund
- Virginia Municipal Electric Association
- Western Tidewater CSB
- Wired Road Authority

Planning District Commissions:

- Accomack-Northampton PDC
- Central Shenandoah PDC
- Commonwealth Regional Council
- Crater PDC
- Cumberland Plateau PDC
- Hampton Roads PDC
- Mount Rogers PDC
- New River Valley Regional Commission
- Northern Neck PDC
- Northern Shenandoah Valley Regional Commission
- Northern Virginia Regional Commission
- Rappahannock-Rapidan Regional Commission
- Richmond Reg. PDC
- Roanoke Valley-Alleghany Regional Commission
- Southside PDC
- Thomas Jefferson PDC

Schools:

- Alexandria City Schools
- Appomattox Regional Governor's School
- Charlottesville City Schools
- Charlottesville-Albemarle Technical Center
- Chesapeake City Schools
- CodeRVA
- Colonial Beach Public Schools
- Commonwealth Governor's School
- Culpeper County Schools
- Danville City Schools

- Falls Church City Schools
- Gloucester County Schools
- Hampton City Schools
- Hanover County Schools
- Martinsville City Schools
- New Horizons Regional Education Centers
- Newport News City Schools
- Northampton County Schools
- PAVAN
- Poquoson City Schools
- Prince George County Schools
- Prince William County Schools
- Rowanty Vocational Technical Center
- Spotsylvania County Public Schools
- Stafford County Schools
- Staunton City Schools
- Suffolk City Schools
- The Governor's School at Innovation Park
- The Governor's School For the Arts
- The Governor's School of Southside Virginia
- Waynesboro Public Schools
- York County Schools

Social Services:

- Accomack County DSS
- Botetourt County DSS
- Campbell County DSS
- Carroll County DSS
- Clarke County DSS
- Cumberland County DSS
- Essex County DSS
- Franklin County DSS
- Fredericksburg City DSS
- Gloucester County DSS
- Goochland County DSS
- Grayson County DSS
- Greensville & Emporia DSS
- Hanover County DSS
- Harrisonburg Rockingham DSS
- Henry/Martinsville DSS
- Highland County DSS
- King & Queen County DSS
- Lancaster County DSS

- Lee County DSS
- Madison County DSS
- Mathews County DSS
- Northumberland County DSS
- Powhatan County DSS
- Radford City DSS
- Rappahannock County DSS
- Rockbridge Area DSS
- Russell County DSS
- Shenandoah County DSS
- Tazewell County DSS
- Washington County DSS
- York-Poquoson DSS

Towns:

- Alberta, Town of
- Altavista, Town of
- Amherst, Town of
- Appomattox, Town of
- Ashland, Town of
- Bedford, Town of
- Berryville, Town of
- Blacksburg, Town of
- Blackstone, Town of
- Bloxom, Town of
- Boones Mill, Town of
- Bowling Green, Town of
- Boyce, Town of
- Boydton, Town of
- Boykins, Town of
- Branchville, Town of
- Bridgewater, Town of
- Broadway, Town of
- Brodnax, Town of
- Brookneal, Town of
- Buchanan, Town of
- Burkeville, Town of
- Cape Charles, Town of
- Capron, Town of
- Cedar Bluff, Town of
- Charlotte Court House, Town of
- Chase City, Town of
- Chatham, Town of
- Cheriton, Town of
- Chilhowie, Town of
- Chincoteague, Town of
- Claremont, Town of
- Clarksville, Town of
- Cleveland, Town of



- Clifton Forge, Town of
- Clifton, Town of
- Clintwood, Town of
- Coeburn, Town of
- Colonial Beach, Town of
- Craigsville, Town of
- Crewe, Town of
- Damascus, Town of
- Dayton, Town of
- Dendron, Town of
- Dillwyn, Town of
- Drakes Branch, Town of
- Dublin, Town of
- Duffield, Town of
- Dumfries, Town of
- Dungannon, Town of
- Eastville, Town of
- Edinburg, Town of
- Elkton, Town of
- Exmore, Town of
- Farmville, Town of
- Fincastle, Town of
- Floyd, Town of
- Fries, Town of
- Front Royal, Town of
- Gate City, Town of
- Glade Spring, Town of
- Glen Lyn, Town of
- Gordonsville, Town of
- Goshen, Town of
- Gretna, Town Of
- Grottoes, Town of
- Grundy, Town of
- Halifax, Town of
- Hallwood, Town of
- Hamilton, Town of
- Haymarket, Town of
- Haysi, Town of
- Herndon, Town of
- Hillsboro, Town of
- Hillsville, Town of
- Hurt, Town of
- Independence, Town of
- Iron Gate, Town of
- Irvington, Town of
- Ivor, Town of
- Jarratt, Town of
- Keller, Town of
- Kenbridge, Town of
- Keysville, Town of

- Kilmarnock, Town of
- Lawrenceville, Town of
- Lebanon, Town of
- Leesburg, Town of
- Louisa, Town of
- Lovettsville, Town of
- Luray, Town of
- Madison, Town of
- Marion, Town of
- McKenney, Town of
- Middleburg, Town of
- Middletown, Town of
- Mineral, Town of
- Monterey, Town of
- Montross, Town of
- Mount Crawford, Town of
- Mount Jackson, Town of
- Narrows, Town of
- Nassawadox, Town of
- New Castle, Town of
- New Market, Town of
- Newsoms, Town of
- Nickelsville, Town of
- Occoquan, Town of
- Onancock, Town Of
- Onley, Town of
- Orange, Town of
- Painter, Town of
- Pamplin, Town of
- Parksley, Town of
- Pearisburg, Town of
- Pembroke, Town of
- Phenix, Town of
- Pocahontas, Town of
- Port Royal, Town of
- Pound, Town of
- Purcellville, Town of
- Quantico, Town of
- Remington, Town of
- Rich Creek, Town of
- Richlands, Town of
- Ridgeway, Town of
- Rocky Mount, Town of
- Round Hill, Town of
- Rural Retreat, Town of
- Saltville, Town of
- Saxis, Town of
- Scottsburg, Town of
- Scottsville, Town of
- Shenandoah, Town of

- Smithfield, Town of
- South Boston, Town of
- South Hill, Town of
- St. Paul, Town of
- Stanley, Town of
- Stephens City, Town of
- Stony Creek, Town of
- Strasburg, Town of
- Stuart, Town of
- Tangier, Town Of
- Tappahannock, Town of
- Tazewell, Town Of
- The Plains, Town of
- Timberville, Town Of
- Toms Brook, Town of
- Troutville, Town of
- Urbanna, Town of
- Victoria, Town of
- Vienna, Town of
- Vinton, Town of
- Virgilina, Town of
- Wachapreague, Town of
- Warrenton, Town of
- Warsaw, Town of
- Washington, Town of
- Waverly, Town of
- West Point, Town of
- White Stone, Town of
- Windsor, Town of
- Wise, Town of
- Woodstock, Town of
- Wytheville, Town of

Transportation Authority:

- Alexandria Transit Company
- Central Virginia Transit Management Company
- Greater Roanoke Transit Company d/b/a Valley Metro
- Hampton Roads Transportation Accountability Commission
- Northern Neck Chesapeake Bay Public Access Authority
- Northern Virginia Transportation Authority
- Northern Virginia Transportation Commission
- Old Dominion Transit Mgmt Co DBA GRTC Transit System



- Potomac & Rappahannock Transportation Commission
- Richmond Metropolitan Transportation Authority
- Southwestern VA Transit Management Company
- Transportation District Comm of Hampton Roads

Water/Wastewater Authorities:

- Albemarle County Service Authority
- Alexandria Renew Enterprises
- Appomattox River Water Authority
- Augusta County Service Authority
- Bath County Service Authority
- Bedford Regional Water Authority
- Blacksburg VPI Sanitation Authority
- Campbell County Utilities & Services Authority
- Central Virginia Waste Management Authority
- Craig-New Castle PSA
- Dinwiddie County Water Authority
- Fairfax County Water Authority
- Fauquier County Water & Sanitation Authority
- Floyd-Floyd County PSA
- Frederick-Winchester Service Authority
- Halifax County Service Authority
- Harrisonburg Rockingham Regional Sewer Authority
- Henry County PSA
- Joint PSA of Wythe & Bland Counties
- Loudoun County Sanitation Authority
- Louisa County Water Authority
- Maury Service Authority
- Middlesex Water Authority
- Montgomery Regional Solid Waste Authority
- Nelson County Service

- Authority
- New River Resource Authority
- NRV Regional Water Authority
- Pepper's Ferry Wastewater Authority
- Prince William County Service Authority
- Rappahannock County Water & Sewer Authority
- Rivanna Water & Sewer Authority
- Roanoke River Service Authority
- Roanoke Valley Resource Authority
- South Central Wastewater Authority
- Southeastern PSA
- Sussex Service Authority
- Upper Occoquan Service Authority
- Warm Springs Sanitation Commission
- Washington County Service Authority
- Western Tidewater Water Authority
- Western Virginia Water Authority





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